



H A R L A Y

A V O C A T S

HYPERLINE ■

Press release

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Harlay Avocats advises Hyperline in its \$10 million fundraising

Hyperline, the flexible end-to-end revenue management platform, has secured a further \$10m in seed funding bringing its total seed investment to \$14m.

Founded by former Spendesk VP Engineering **Lucas Bédout** and **Clément Garbay**, **Hyperline** is a flexible, quote-to-cash platform.

The \$10m funding round led by the global venture capital investor, Index Ventures and followed by **Adelie Capital** will enable **Hyperline** to help more software businesses simplify and automate the entirety of their revenue management process, however complex or iterative their pricing and invoicing may be.

Lucas Bédout, CEO of **Hyperline**, stated, "The market is crying out for a new kind of monetization platform. We're excited to scale our distribution engine and extend our reach beyond the early adopters. Demand for a more flexible, automated revenue management solution is growing fast."

Neptune Avocats has advised **Index Ventures**.

Thibault Chareton (partner) and **Martin Poirel** (associate) advised **Hyperline** in this fundraising.

ABOUT HARLAY AVOCATS: Based in Paris, **Harlay Avocats** is an independent business law firm with an international reach. Founded in 1988, **Harlay Avocats** is a leading business law firm in France. With its multidisciplinary professional team, **Harlay Avocats** assists its clients in France and internationally with their business law needs (routine and exceptional operations). The Corporate Department of **Harlay Avocats**, headed jointly by **Marie-Laure de Cordovez**, **Thibault Chareton**, **Olivier Cognard** and **Salim Bencheikh** is specialized particularly in private equity, stock market law and M&A operations.

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